

He has had experience in poultry raising and in talking with him he thought we might be able to get some especially fine chickens from the poultry department of Cornell University. This institution has one of the finest poultry ~~plants~~ departments in the United States. The fact that he is employed for teaching in Cornell University guarantees that he is an exceptionally good man. He is very strong built, looks the part of an Animal Husbandry-man and is especially strong on animal nutrition. I explained to him that we expected the Zootechnista to plan for the production of his feed as well as the use of it. He spoke of the difficulty very frequently encountered when the feed for the Department of Zootechnia was produced by other departments. As he has had no experience in tropical countries, he will need help to become accustomed to the tropical forage crops. Corn, sorghum, and other crops of that kind are commonplace to him but Japanese cane, Elephant grass and a number of other things are new to him. He has had large experience in the construction and filling of silos. He probably helped to fill silos, if indeed did not superintend their filling, before he went to College. I was discussing with him the question of the type of silo and the possibility of erecting one at Viçosa. After discussing it from various points of view, and taking into account all the difficulties we encounter at Viçosa it seemed finally that the concrete block silo would be the most practical. I asked Mr. Rhoad to look into the matter of getting moulds for the making of the concrete blocks.

The Escola is especially fortunate in being able to get young men who are so well prepared in their different lines of work. They have not only had an intensive course of instruction but have also had large practical experience, and have been successful in very difficult situations. The most important point is that they have the correct way of looking at their services. Their superiors are men who have trained hundreds if not thousands of young men. They have been out of college long enough to show that they can make a success of their profession even when separated from their professors. Dr. L. H. Bailey was for many years Dean of the College of Agriculture at Cornell. He established the policies of instruction. The purpose of this instruction is to teach men how to be self reliant and how to make an honorable living at farming. The present Dean of the College of Agriculture is a former student of Dr. Baileys.

While on the journey west to Iowa and Illinois and also in Louisiana and Florida, I have made very close inquiries in regard to securing professors of the kind that we need in the Escola at Viçosa. In those regions all of the men who have had a sufficient amount of preparation and experience are already receiving a salary higher than what we can pay at the Escola. In the eastern part of the United States where everything is done more intensively, I find that there are better opportunities for getting well prepared professors. Of course in five or ten years the situation may be exactly reversed. As a matter of fact, ten years ago I got my best prepared men for our Florida work from the mid-west and far-west.

These young men graduated from widely separated institutions, then came to Cornell for taking their post graduate work, so they are acquainted with one another. They are very good friends of one another. So much so that it is improbable that any one would have gone without one or both of the others. My suggestion to them has been that the three of them live together in one house and employ someone to take care of the house for them. In this way they are much less likely to become homesick and discouraged.

I am taking up the matter of a man in Silviculture and may be able to forward some information before sailing for South America. That problem however is somewhat more difficult as there are so few sources from which we can draw men with practical experience.

Yesterday a little after 12 o'clock we cabled you as follows:

"Lisboa, Viçosa, Minas. Prazer recomendar tres excelentes professores sendo Hambleton Entomologia formado Universidade Ohio Rhoad Zootechnia Universidade Pennsylvania Muller Phytopathologia Universidade Cornell. Pae primeiro muitos annos majesterio Chile. Ultimo tres annos Porto Rico. Todos possuem segundo grau Universidade Cornell especialidade tambem experiencia majesterio e pesquisas ponto. Solteiros. Muito expediente trazer-os comigo embarcando fins Agosto. Offereci dois contos por mez e casa. Preparando listas Phytopathologia e Entomologia conforme combinaçao ahi. Recomendo fortemente aceitaçao elles por condiçoes excepcionaes. Peço Resposta. Saude melhorado. Abraços. Rolfs".

This morning at 8:30 we received your reply as follows: "Rolfs, 1422 W. Arlington St Gainesville, Fla, Congratulações abraços Bello Lisboa Technicos."

We do not exactly understand the last word, but are glad to know you are pleased at the prospects.

Kindest regards to D. Birurú, the children, and special regards for yourself. Please remember us to enquiring friends.

Very sincerely yours

P. H. Rolfs
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